

Representative Legal Matters

Daniel Ngo

Project financing

- Advised a group of regional lenders on a number of term loan facilities with an aggregate amount of more than USD 2 billion to the owner and operator of a petrochemical complex to finance the project cost of its integrated petrochemicals complex and ancillary facilities in Long Son Island, Ba Ria - Vung Tau Province, Southern Vietnam.
- Advised a Thai state-owned bank on a syndicated facility of USD 32.5 million to refinance the existing shareholder loans of a Vietnam energy developer and to finance the project costs of its 49.608 MW solar power plant in Binh Nguyen District, Quang Ngai Province, Vietnam.
- Advised a Thai bank on a syndicated facility of more than USD 31.69 million to finance the project costs of a 50 MW solar farm in Tay Ninh Province, Vietnam.
- Advised a Thai bank on a syndicated facility of more than USD 25.19 million to finance the project costs of a 50 MW solar farm in Thua Thien Hue Province, Vietnam.
- Advised BIM Wind Power Joint Stock Company on a syndicated facility arranged by Asian Development Bank, The Hong Kong Mortgage Corporation Limited, and Japan International Cooperation Agency to finance the project costs of its 88 MW wind farm in Ninh Thuan Province, Vietnam.
- Advised a Vietnam energy developer on a syndicated facility of USD 32 million arranged by a development finance institution to finance the project costs of its 50 MW solar farm in Ninh Thuan Province, Vietnam.

Real estate financing

- Advised a Singaporean multinational banking corporation on a number of term loan facilities with an aggregate amount of USD 105.6 million to finance the projects costs of certain warehouses projects developed by certain Vietnam subsidiaries of a global real estate logistics provider and investment manager based in Singapore.
- Advised the Vietnam subsidiary of a Singaporean multinational banking corporation on a term loan facility of VND 500 billion to finance the construction costs of ready-to-build factories and warehouses developed by the Vietnam subsidiary of a real estate investment firm headquartered in Hong Kong.
- Advised the Vietnam subsidiary of a British banking and financial services company on a term loan facility of VND 700 billion to finance the acquisition of certain land

plots in an industrial estate in Binh Duong Province, Vietnam by the Vietnam subsidiary of a real estate investment firm headquartered in Thailand.

Other types of financing

- Advised the Singapore subsidiary of a British banking and financial services company on a term loan facility of USD 62 million with the option for an incremental facility of up to USD 83 million to finance certain educational investments of a Vietnam-based international education service provider.
- Advised a Vietnam banking corporation on a term loan facility of USD 460 million arranged by a group of regional lenders to finance its general corporate purposes.
- Advised a German bank on a term loan facility of USD 100 million to finance the general corporate and trade finance purposes of a Vietnam banking corporation.
- Advised the operator of the biggest pawnshop chain in Vietnam on a term loan facility of USD 50 million arranged by a regional lender to finance its new consumer loans business.
- Advised the Vietnam subsidiary of a British banking and financial services company on a term loan of VND 200 billion term to finance the capital expenditure in relation to certain rooftop solar projects in Vietnam.

M&A

- Advised a British banking and financial services company in its potential acquisition of the Vietnam consumer businesses of an American multinational investment bank and financial services corporation headquartered in New York City.
- Advised VNLIFE Corporation in its USD 250 million series B fund raising round led by General Atlantic and Dragoneer Investment Group, with participation from PayPal Ventures and EDBI, the corporate investment arm of Singapore's Economic Development Board.
- Advised a South Korean chaebol on a number of high-profile transactions relating to its investment in Vietnam with an aggregate investment amount of nearly USD 2 billion.
- Advised one of Taiwan's largest financial services companies in its potential acquisition of certain finance companies in Vietnam.
- Advised APM Terminals as one of the largest container shipping line and vessel operators in the world headquartered in The Hague, Netherlands in its strategic partnership with Vietnamese HATECO group for a project to develop two new deep-water berths at Lach Huyen port in Hai Phong City located in the North of Vietnam.
- Advised a Vietnamese private conglomerate in its potential divestment in certain renewable energy projects in Vietnam.
- Advised Great Eastern Life Assurance in its divestment in Great Eastern Life (Vietnam) Company Limited.

- Advised PVI Holdings in its divestment in PVI Sun Life Insurance Company Limited.
- Advised Joint Stock Commercial Bank for Foreign Trade of Vietnam in its private placement of stake to GIC Special Investment Pte. Ltd. And Mizuho Bank Ltd.

Capital Markets

- Advised the joint lead managers in the international bond issuance of Vietnamese Government in 2014 and 2015.
- Advised Joint Stock Commercial Bank for Foreign Trade of Vietnam on its VND 2,000 billion domestic bond issuance.
- Advised Truong Hai Auto Corporation on its VND 3,000 billion domestic bond issuance.
- Advised Bong Sen Corporation on its VND 6,000 billion domestic bond issuance.
- Advised a Vietnamese private conglomerate in its domestic bond issuance to The International Finance Corporation (IFC).